



Date: January 2, 2007
To: Valued Educator
From: Doug Follestad
Varitronics Dealer Sales Manager
Subject: VariQuest™ Visual Learning Tools - Sole Authorized Dealer

Varitronics®
6835 Winnetka Circle
Brooklyn Park, MN 55428-1538

Tel: 763 536 6400
Fax: 763 536 0769
www.varitronicsystems.com

Thank you for your interest in VariQuest Visual Learning Tools. These include:

- VariQuest Design Center 1000
- VariQuest Poster Maker 3600
- VariQuest Awards Maker 400
- VariQuest Cutout Maker 1800
- VariQuest Cold Laminator 1200

I'm writing to let you know that all VariQuest equipment, supply, and content sales to schools, in the Houston area including Zip Codes 758 - 759, 770 - 779 and 789, are available from Advanced Graphics. They can be reached at 281/391-8595.

Advanced Graphics is the only Varitronics Dealer authorized to sell these products to schools in the above-specified area. This Dealership is authorized to sell our new equipment, offer our manufacturer's sponsored programs and promotional offers, and provide our full one-year manufacturer's warranty. They have been trained and are required by Varitronics to provide knowledgeable sales assistance, installation, on-site training, customer and technical service directly at the individual school sites.

Varitronics manufactures and distributes the VariQuest product line in the United States. If you have any further questions or need updated information, please feel free to contact me at 800-328-0585 or doug_follestad@varitronicsystems.com.

Thanks again for your interest in VariQuest Visual Learning Tools. These systems are incredible tools that are helping schools throughout the country to effectively Educate, Motivate, and Communicate.

Sincerely,

Doug Follestad
Varitronics Dealer Sales Manager